



CONTACT INFORMATION:

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Location: Biggleswade, Bedfordshire

WILLIAM SALE

WORK EXPERIENCE:

LINUX AND AI ARCHITECT

Rocket Fibre(Aug 2025 – Dec 2025)

Architected and deployed scalable infrastructure on Alibaba Cloud using Kubernetes.
Engineered custom Docker images for a bespoke white-labelled Nextcloud deployment.
Proactively identified and implemented modern software and tools to provide a marketplace of apps to customer base
Researched and created AI agents for numerous needs
Managed projects from conception to delivery with full technical ownership and delivered them

SERVICES PROJECT MANAGER

Digital Media Technology(Mar 2025 – Aug 2025)

Overseeing projects through all phases of the contract lifecycle
Maintain positive and professional relationships with customers, acting as a trusted point of contact and ensuring expectations are met or exceeded
Coordinate the continuous improvement plan, including ISO27001, ISO9001, ITIL, and SOC 2 compliance
Track actual performance against Key Performance Metrics using data analysis
Continuously develop and update documentation to support process improvements and maintain best practices
Linux server administration.
Successfully identified company pain points and potential cost-saving areas, leading and implementing the following projects:
Rolled out Onetimesecret to enable secure credential sharing
Implemented self-hosted Vaultwarden as a free internally hosted password manager
Deployed Theopenemfor efficient bulk imaging of machines
Take a hands-on approach to project delivery, ensuring commitments are met while maintaining high standards of documentation, accountability, and operational efficiency.

TECHNICAL SPECIALIST

Virgin Money(April 2022 – April 2024)

Sysadmin of Okta across 3 sperate environs (dev, test and production)
Project managing implementation and decommission of apps in Okta
Management of Okta Agents (patching and troubleshooting)
User Lifecycle Management: provisioning, deprovisioning, and managing access rights based on roles and responsibilities
Implementing and managing single sign-on solutions
Configuring and managing multi-factor authentication policies to enhance security
Developing training materials and documentation for end-users and administrators



PERSONAL PROJECTS

Thetecwizard.co.uk
Bodymechanixharpندن.co.uk
moneymechanix.co.uk
legacygoldtrading.com
pst.thetecwizard.co.uk
eternaplan.co.uk
app.eternaplan.co.uk

PERSONAL STATEMENT:

"The world of computers is growing at an un-recordable rate every day, computers are the most influential tools in our lives, they are our present and future." In my opinion nothing on the planet can measure the exponential growth and excitement in the tech industry. This is the industry I want to be a part of, forever moving forward and creating/utilising the newest and best technology to deliver solutions for clients. I have a thirst for knowledge and love a challenge, I'm looking for my next role to further expand my expertise and challenge me.

HOBBIES & INTERESTS:

I play Rugby as part of my local club, I've played Rugby at club level since I was 14. I love playing as part of a team and the physical challenge of the sport. I have quite a few hobbies as I honestly like to try my hand at anything and will try to master anything that I do take on. A few of the hobbies I have includes; Airsoft, Go karting, Rounders, Obstacle Course races, Rugby (Union & League), Board Games... The list goes on.

I have taken up Viking age sword fighting (Full contact, Eastern style & Western). I have done a couple of events in the UK already performing in front of large crowds and starred in a music video with Amon Amarth

WILLIAM SALE

WORK EXPERIENCE:

IT PROJECT ENGINEER

Cera Care(February 2021 – April 2022)

Sysadmin for Google Workspace & Okta estate of 1200 users
Expert at using GAM (Command line interface for Google Workspace)
Management of DNS at AWS (Route53)
Project lead on researching and implementing a remote desktop solution
Implementation, rollout and management of remote desktops on Amazon Workspaces
Project lead on researching and implementing an IAM solution
Implementation, rollout and management of Okta to 1200 users
Setup of Apps in Okta using SSO
Implementation of Okta workflows to automate user onboarding and offboarding to reduce Helpdesk workload
Project lead on migrating acquired businesses to our IT systems
Scoping out businesses systems, documentation of and migration
Migration of users, email, data and applications to Google Workspace
Migration from MS Server, Exchange on prem and Office 365 to Google Workspace and other saas solutions
Management and deployment of mobile devices via Maas360 and Google BYOD policies

SENIOR INFRASTRUCTURE TECHNICIAN

Trust Networks(September 2020 – January 2021)

Management and support of Debian, Centos, Ubuntu Linux Servers
Management and support of Apache web servers
Build and setup of servers using Hyper V hypervisor
Management and support of 300 remote machines across different clients
Project Management and overseeing projects
Management and support of Windows Servers 2012/2016/2019
Management and support of machines via Kaseya
Migrating client services from external vendors onto our platforms
Monitoring of internal and client services and proactively fixing
Onsite support and building of Servers, Desktop PCs, Laptops and thin clients
Installing and removing hardware from the Datacenter
Patching cabinets
Mentoring and training new staff
Onsite support for clients when needed
Quoting clients for hardware or work needs



WILLIAM SALE

WORK EXPERIENCE:

SENIOR TECHNICAL CONSULTANT

Nimbus Hosting Hertford(September 2016 – September 2020)

Experienced in using Linux CLI

Support of IIS, Apache, Litespeed and Nginx web servers

Administration of MySQL, SQL and MSSQL databases

Build and setup of servers using Xen & XCG-NG hypervisors

Management and build of 100+ CentOS5/6/7, Ubuntu 16.04/18.04

SSLs (Linux, Windows, installation, ordering and troubleshooting)

Primarily working with LAMP/LEMP stack

Building load balanced solutions (LB, Primary/Secondary servers)

Building Mysql Replication (Primary/Secondary servers)

Troubleshooting website issues (code (PHP) or server related)

Project Management and overseeing projects

Management and build of 100+ Windows Servers 2003/2008/2012

Plesk, WHM, WHMCS and Base server builds / support

Incinga and NAGIOS knowledge

Management of tickets via WHMCS & Freshdesk

Migrating client services from external vendors onto our platforms

Monitoring of internal services and proactively fixing

Onsite support and building of Windows PCs and Macs

Building HP servers, Physical and virtualised

Installing and removing hardware from the Datacenter

Internet Services: DNS, Mail, Web, TCP/IP

Website & server optimisation

Mentoring and training new staff

Domains (renewal, registration, troubleshooting)

IT SYSTEMS ADMINISTRATOR

Samuel Whitbread, Clifton(September 2014 – September 2016)

Deskside support for Staff and students (1000+ users)

Management of Windows Server 2003,2008,2012 and server builds

Running Network cabling and patching ports Maintenance and upkeep of 600~

Desktops, 200~ laptops and 150~ Chrome based machines

Maintenance and upkeep of Projectors and Interactive Whiteboards

Administration of VLANs across all network hardware

Administration of Ruckus Wireless & APs (Whole site coverage)

Administration of Office 365 (setup of user accounts, permissions and licensing)

Supporting Office 2010,2013 & 2016

Active Directory Administration (New user setup, Permissions, etc)

Creation of Group Policies and Maintenance

Creation of System images and rollout (Windows Deployment Service, Microsoft Deployment Toolkit)

Powershell scripting

Administration and rollout of SIMS via Solus3

Maintenance and administration of Hyper V Cluster

Project Management and overseeing projects

Training and mentoring of new team members & managing/training two apprentices

Windows 7 & 10 support

FREELANCE WORK:

Microsoft 365 & Google Workspace: Setup, migration, and ongoing management of these cloud productivity suites.

Identity Management: Implementation and administration of IAM (Identity and Access Management) for secure user access (Okta).

Building of sites in html, PHP, Wordpress, Magento and other CMS

Building hardware to spec and deployment to client sites

Setup up of Network hardware (Wireless APs, Switches, POE and VLANs)

Full site audits and documentation

App Development



ACADEMIC BACKGROUND:

ZENOS IT ACADEMY

Stevenage (September 2008 – February 2009)

Comptia A+

IT NVQ Level 3

MCDST (Microsoft Certified Desktop Support Technician)

ADITP (City & Guilds Advanced Diploma for IT practitioners)

PERSONALLY OBTAINED QUALIFICATIONS

Present

Okta Certified Administrator

Google Project Management Professional Certificate

Plesk Onyx Professional

NGINX Fundamentals

Google Certified Admin

SIMS Technical Essentials: Technicians

WILLIAM SALE

IT SYSTEMS ADMINISTRATOR

Finlays Flowers LTD, Sandy (August 2012 – August 2014)

Managing and running Backups using tape media for all servers on site and cataloguing them (Symantec Backup Exec)

Management of Windows Server 2003,2008,2012 and server builds

Managing all Konica Minolta & Xerox Printers on site

Print server management

Deskside support of 100+ users locally and remote support of other sites

Remote and in person management of site based in Holland

Setup and maintenance of Citrix Application Services & Servers

Management of Firewall and Antivirus (Sophos)

Running network cabling and patching ports

Windows XP, 7 & 8 Support

Management of Toshiba Thermal Printers

Maintenance and setup of Cisco VOIP system

Management, maintenance and setup of Stanley Door Card Access system

Management of Hyper V Cluster

Management of local 2012 Exchange server

Conversion of physical servers to virtual

SENIOR IT ADMINISTRATOR

Plan-net, London (August 2011 – August 2012)

Active Directory (Password resets, Permissions, Folder permissions)

Remote support for Laptop and Desktops

Windows 7 troubleshooting and support

Active Directory administration of VPN hardware authenticators

Outlook 2007 support

Filesite / Worksite with EMM integration troubleshooting and support (Document management system)

Deskside support: Settings up new HP desktops, fixing faults, upgrading parts, setting up HP laptops and maintaining HP LaserJet Printers

Application management (Deploying software remotely, manually installing software via RDP or in person)

Office 2003 support (Word, PowerPoint, Excel and Publisher)

Workshare Professional support / troubleshooting

Management of Hornbill Ticketing system

Training and mentoring new team members

Digital Dictation (Bigband) support and setup

SENIOR HELPDESK TECHNICIAN

Fujitsu, Stevenage(July 2009 – August 2011)

Remote support for laptop and desktops

Windows XP troubleshooting and support

Network troubleshooting and support

Cisco VPN Support(Broadband/Dial-up)Vodafone VRSA Wi-Fi,3G, dial-up and Broadband support

Office 2003 support (Word, PowerPoint, Excel, Publisher and Outlook)

Mentoring and supporting other team members

Logging calls into TfS(Triole for Services ticket system)

LEAN training(Managing meetings and presenting)

Livelink troubleshooting and support (Document management system)